



## **WANTED:** Sales Representative / Sales Manager

**Global Frag Networks** provides a variety of online services such as dedicated servers, colocations, vps/cloud hosting, and shared hosting. Including a comprehensive protection against distributed denial-of-service (DDoS) attacks. We cater to a diverse clientele who are dedicated, local, and from major countries in Asia. You will have an opportunity to work in a 400,000 sq. ft of data center space, as well as learning additional technical experience in the hosting industry.

### **Position Location:**

Our office is conveniently located in Los Angeles, CA zipcode: 90012.

### **Primary Responsibilities:**

- You will be responsible for servicing existing accounts, obtain orders, and establishing new accounts by planning and organization daily work schedule to call on exiting or potential sales outlets and other trade factors.
- Providing customer service for existing and potential customers in regards to sales negotiations.
- You will work with provisioning team to insure that all orders are set-up on schedule.
- You will be responsible for the company's SEO and web marketing.
- You will report directly to the owners of the company for any promotional suggestions.
- Must be on all online chatting platforms to cater to current and potential customers including: Skype, AIM, and QQ.
- You may be asked to set-up servers during high-demand periods.

### **Qualifications:**

- Minimum of 3 years of experience as a sales rep in the hosting industry.
- Diverse in online marketing and SEO.
- Must be in the Los Angeles, CA area.
- Bi-lingual in English and Chinese (Mandarin) is a plus.
- Have the willing to travel out of state and/or country.
- Able to work after hours and weekends.
- Understanding of Juniper, WHMCS, cPanel, Linux, Windows OS, is a plus.



**Compensation:**

- Competitive salary, and one-time commission per sale.
- Fun, flexible, and casual environment.
- Gaining additional experience in the hosting industry.

**To Apply:**

- Submit your resume and cover letter to [jobs@globalfrag.com](mailto:jobs@globalfrag.com) with the subject line: **Sales Representative**. Absolutely no phone calls; if qualified, we will contact you via email and schedule a phone or in person interview.